



Vol State Course Alignment with Targeted TDOE CTE Programs

- **Business Management & Administration: Business Management**
- **Business Management & Administration: Health Services Administration**
- **Business Management & Administration: Office Management**
- **Finance: Accounting**
- **Finance: Banking and Finance**
- **Hospitality & Tourism: Hospitality & Tourism Management**
- **Marketing, Distribution & Logistics: Marketing Management**
- **Marketing, Distribution & Logistics: Entrepreneurship**
- **Marketing, Distribution & Logistics: Supply Chain Management**

Action Steps

- Review Vol State CTE-aligned courses and credentials below
- Request sample syllabuses if additional course information is needed
- Contact the Dual Enrollment Office to explore questions and next steps:
 - Course modality and location
 - Credentialing a high school faculty member to teach the dual enrollment course
 - Discuss course type (university parallel vs. vocational/career)
 - Discuss the purpose of the course and/or transferability of courses
- Communicating course selection with the high school counselor for master scheduling
- For in-person classes at the high school, ensure the required facilities, equipment, and software



Regarding Course Instructors

- For most approved dual enrollment courses in each modality, Vol State provides the instructor.
- The availability of a qualified professor for the desired modality is one key factor in a course being approved and offered.
- Some high schools seek to have one of their high school instructors credentialed to teach the course for dual enrollment in person at the high school. To learn more about how high school teachers can be credentialed to teach Vol State courses for dual enrollment, [click here](#).

TDOE CTE Program of Study – Vol State Course Alignment Grid

- In the grid below, some CTE programs of study may have more than one course option listed.
- These courses have a curricular scope that aligns with one or more levels in the TDOE course descriptions.
- In discussion with Vol State regarding course availability and assigned instructor, each high school should evaluate:
 - Which Vol State course or courses they want to use in their CTE program study.
 - What level or levels they will assign these Vol State courses to in their CTE program of study.
 - Click on each course for more information.

Cluster	Program of Study	Vol State DE Course Options
Business Management & Administration	Business Management	BUSN 1305 *Intro to Business BUSN 1330 *Entrepreneurship ACCT 1010 Principles of Accounting I ACCT 1020 Principles of Accounting II (prereq: ACCT 1010)
	Health Services Administration	BUSN 1305 *Intro to Business
	Office Management	BUSN 1305 *Intro to Business INFS 1010 Computer Applications
Hospitality & Tourism	Hospitality & Tourism Management	HMGT 1030 *Intro to Hospitality Management HMGT 1250 *Service Management



Marketing, Distribution and Logistics	Marketing Management	BUSN 1350 *Sales and Service BUSN 2389 *Social Media Marketing
	Entrepreneurship	BUSN 2380 *Principles of Marketing BUSN 1330 *Entrepreneurship
	Supply Chain Management	BUSN 1305 Intro to Business LOGI 2040 *Sourcing & Procurement LOGI 1030 *Distribution Center & Warehouse Procurement LOGI 1000 Intro to Logistics
Finance	Accounting	BUSN 1305 *Intro to Business ACCT 1010 Principles of Accounting I ACCT 1020 Principles of Accounting II (prereq: ACCT 1010)
	Banking & Finance	BUSN 1305 *Intro to Business ACCT 1010 Principles of Accounting I ACCT 1020 Principles of Accounting II (prereq: ACCT 1010)



Related Vol State Credentials

Vol State TC and/or AAS	Vol State University Parallel Degrees
<p>Technical Certificates (TC):</p> <ol style="list-style-type: none"> 1. Entrepreneurship TC 2. Logistics/Supply Chain TC 3. Hospitality Management TC <p>The TCs stack into the following AAS options:</p> <p>Associate of Applied Science (AAS):</p> <ol style="list-style-type: none"> 1. Business: Accounting AAS 2. Business: Logistics/Supply Chain AAS 3. Business: Management AAS 4. Business: Marketing AAS 	<p>University Parallel, Associate of Science (AS):</p> <ol style="list-style-type: none"> 1. Univ Parallel, AS – Accounting 2. Univ Parallel, AS – Finance 3. Univ Parallel, AS – Business Admin 4. Univ Parallel, AS – Marketing 5. Univ Parallel, AS – Management

Targeting Student Needs: Business AAS vs University Parallel

TC and/or AAS	University Parallel (UP)
<p>Purpose: Prepare students for direct career entry. Shorter time needed to complete credential to be career ready.</p> <p>Math: Highest math required is MATH 1010 Math for General Studies</p>	<p>Purpose: Complete first half of the related bachelor's degree. Prepare students to transfer to a four-year institution and continue as a junior. Not intended for direct career entry.</p> <p>Math: Higher math requirements include MATH 1530 Introductory Statistics and an algebra-based college math course such as college algebra, finite math, or precalculus algebra. Some bachelor's programs may require applied calculus.</p>



Vol State Course and Credential Alignment Grid

Courses	Technical Certificates				Business AAS concentrations				University Parallel (Transfer Degrees)				
	Admin & Prof Tech	Entrep.	Hosp.	Logistic	Acct	Logistic	Mgmt	Mrkt	Busn Adm	Mrkt	Mgmt	Finance	Acct
BUSN 1305	•	•	•	•	•	•	•	•				•	•
INFS 1010	•	•	•	•	•	•	•	•	•	•	•	•	•
BUSN 1330		•			•	•	•	•					
BUSN 1350					•	•	•	•					
BUSN 2389					•	•	•	•					
BUSN 2380		•	•		•	•	•	•					
LOGI 1000				•									
LOGI 2040				•	•	•	•	•					
LOGI 1030				•	•	•	•	•					
HMGMT 1030			•		•	•	•	•					
HMGMT 1250			•		•	•	•	•					
ACCT 1010					•	•	•	•	•	•	•	•	•
ACCT 1020					•	•	•	•	•	•	•	•	•



Links and Connections

- Email us at dualenrollment@volstate.edu with any questions
- To learn more about Vol State credential types (differences between AS, AA, AAS, Technical Certificate) and course types, [click here](#).
- To learn more about Vol State course types and student eligibility, [click here](#).
- To learn more about how high school teachers can be credentialed to teach Vol State courses, [click here](#).